

Supporting better **patient care**

by maximising
purchasing power

A more cost-effective, efficient
and value-based approach
to procurement.



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Procurement: the untapped savings opportunity?

As NHS organisations seek to enhance patient care at a time when real-terms budgets are shrinking, the opportunity to realise greater efficiencies through smarter procurement is receiving increased attention.

The proven procurement alternative

NHS SBS Procurement offers a unique means to transform the role and value of procurement throughout your organisation.

Our flexible Business Process Outsourcing (BPO) and subscription-based services bring you the benefit of collaborative and sustainable procurement, in which your purchasing power is combined with others to command preferable pricing and economies of scale. Uniquely, we also offer a roadmap to full commercial transformation that emphasises the value of goods and service procured rather than their price.

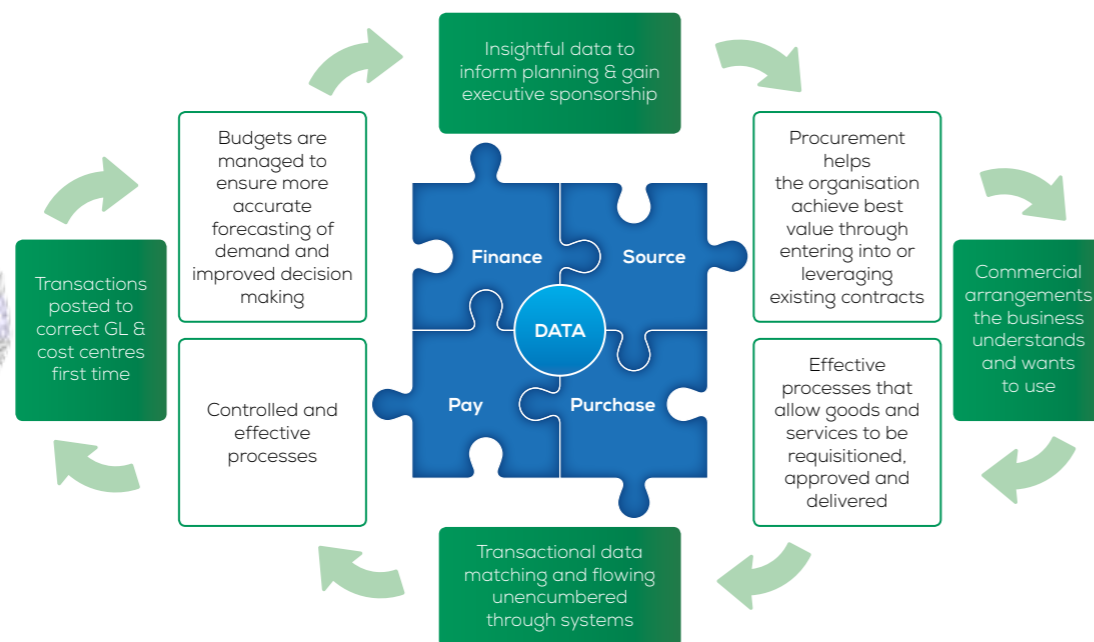
Whichever layer of service you choose, your organisation will benefit from:

- Enhanced clinical efficiency
- Improved supplier management
- Greater control of financial assets
- Superior visibility based on more authoritative data
- Better-informed commercial decisions about care pathways

With our best practice procurement processes embedded in your organisation, delivering both immediate then sustained savings and efficiencies, you'll be positioned to improve patient safety, devote more funds to patient care, and deliver the successful patient outcomes that every NHS organisation strives to achieve.

The virtuous circle of sustained value

The NHS SBS procurement model creates a cycle of continuous improvement and savings opportunities in your organisation:



Your journey to procurement transformation

Modules in the NHS SBS Procurement portfolio range from a price-focused Purchase Spend Management service through to full procurement BPO:

1. Purchase Spend Management & Operational Procurement

Management of your operational spend, from requisition to purchase order, to improve your capture and control of data.

2. One-off Access to Contracts

Take advantage of an agreed number of individual contracts, so you can eliminate purchase price variance and buy the right goods at the right time at the right price.

3. Access to a Full Portfolio of Contracts & Frameworks

A complete catalogue of new and existing goods and services contracts, enabling you to shift away from simply buying at the lowest price and towards procurement based on total cost of ownership (TCO).

4. Enhanced Procurement Service

A fully integrated subscription service including data analysis, strategic sourcing, eEnablement (an electronic requisition-to-receipt process to drive efficiency and automated data capture to ensure quality) plus consultancy from commercial advisors, management reporting and SAP integration – so you can reduce demand, standardise processes and rationalise procurement.

5. Full Procurement BPO

An end-to-end procurement service underpinned by a transformation and cultural change programme, equipping you to derive maximum business value from your spend.

Proceed with confidence

Procurement transformation is time-consuming and costly to undertake in-house. So let us quickly mobilise a deep pool of expertise and resource on your behalf, with our CIPS-accredited procurement professionals helping you drive change with urgency.

With many NHS organisations successfully transitioned to our services, and over £350m in savings opportunities already created, you can choose NHS SBS Procurement with confidence.

NHS SBS has over 10 years' experience adding value to the NHS with solutions that span **Finance & Accounting, Employment Services and Procurement.**

For more information, please contact a member of the Business Development Team via email at NSBS.nhssbsinfo@nhs.net